

Case Study: Global Enterprise Upgrades Network Using Connectivity Cost Savings

How Advantage® delivered a **36% annual cost savings** to fund an SD-WAN upgrade across 35 countries.



RAMBOLL

Bright ideas. Sustainable change.

“Advantage had a unique proposition that no single carrier or ISP could match, by combining the best blend of local and regional providers with an operating model that greatly simplified the global management of our WAN services.

The Advantage team not only delivered on all that they promised, but have also been great fun to work with.”

— Bjørn Gert Jensen,
Head of Service Delivery



Advantage®
Where Connectivity Meets Innovation

✉ info@AdvantageCG.com

🌐 AdvantageCG.com

📞 +1 212.872.1700

CHALLENGES

Following multiple company acquisitions, Ramboll, a Danish-based global architecture, engineering, and consultancy firm, sought to relieve operational complexities and gain better visibility across their multi-ISP environment. This required the consolidation of 300+ MPLS and dedicated internet services across 200+ locations in 35 countries. Simultaneously, the firm wanted to implement a complete SD-WAN overlay solution as part of a network upgrade.

SERVICES

By leveraging hundreds of ISP options, Advantage® consolidated to 15 different local and regional vendors to achieve staggering cost savings that funded an SD-WAN solution. Today, inventory and services management is entirely handled by Advantage® and supported through Command CenterSM, providing Ramboll with a single source for all connectivity needs.



Cost Savings



Managed Services



Command CenterSM

OUTCOMES

1

Cost Reduction

Decreased annual connectivity costs by 36% using a specialized approach that secures localized pricing across a diverse global provider network.

2

Vendor Management

In addition to optimizing all ISPs, Advantage® continues to manage every vendor relationship to eliminate the administrative strain on Ramboll team members.

3

Centralized Account Management + Visibility

Following the migration and implementation of improved services, Command CenterSM delivers unprecedented inventory and expense clarity.