

# Case Study: Global Health Enterprise Saves Over \$3M During Digital Transformation

How Advantage® coordinated the installation of **12,000+ connectivity products** across 35 countries while reducing costs.

## \$3 Million

Annual Cost Savings

## 62%

Projected Location Expansion

## 15,850+

Active Inventory Records

## 35

Countries Included in Global Footprint



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## CHALLENGES

Securing a modernized network supported by reliable global providers was critical for this organization to further their impactful work in delivering lifesaving patient services. The enterprise not only sought to implement advanced connectivity solutions, but also to engage with a knowledgeable partner who could continue to optimize these technologies over time.

## SERVICES

Advantage® addressed every objective with a meticulous installation of high-performing SD-WAN, UCaaS, DIA, Broadband, POTS, Wireless, VPN, and Dark Fiber services. Initial results yielded a **32% monthly cost reduction**, which generated more than \$3M in annual savings to drive location expansion by 62% over the next four years. Our team continues to manage all services and store their respective data within Command Center<sup>SM</sup> for maximum visibility.



Networking



Command Center<sup>SM</sup>



Cost Optimization

## OUTCOMES

1

### Network Transformation

Advantage® designed, sourced, and implemented **over 12,000** new products since 2020 to achieve best-in-class connectivity performance for all sites.

2

### Improved Inventory Awareness

Our Command Center<sup>SM</sup> platform offers a detailed account of all **15,850+ active inventory records** for exceptional service visibility across the enterprise.

3

### Unprecedented Cost Savings

Advantage® drastically reduced data and voice expenses while also increasing cost avoidance, resulting in multi-million dollar savings.