

Case Study: Investment Bank Enhances Global Connectivity & Managed Service Support

Engaging Advantage® as a true partner to provide total network reliability for **multi-billion dollar financial operations**.

10+

Years of Partnership

\$415K

Annualized Disconnect Savings

96

Installed Services

CHALLENGES

In 2013, the bank began partnering with Advantage® to create a more redundant and resilient IT infrastructure with the ability to enable and enhance worldwide transactions across 23 global locations. This objective required the revitalization of many technology areas, including networking, voice and communication, data centers, and ongoing support services.

SERVICES

Advantage® always strives to design diverse solutions that maximize network speed, reliability, and cost. Over the last 10 years, we have introduced many new providers and solutions to further optimize the bank's network and **save over \$415,000 in annualized monthly expenses in 2024 alone**. Today, company stakeholders can analyze and manage all inventory, expenses, and support requests via Command CenterSM.



Network Optimization



Voice & Collaboration



Customer Support

OUTCOMES

1

Transformed Digital Network

Advantage® dramatically increased the bank's total network bandwidth and reliability by installing more diverse data centers, connectivity, and voice solutions.

2

Superior Management & Cost Savings

Our fully-managed service offering saved over \$34,500 in 2024 for monthly disconnects alone, which compound to an annualized return of \$415,000+.

3

Readily Available Support

The client maintains access to support ticketing features within Command CenterSM in addition to our service delivery experts for rapid incident resolution.



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