

Case Study: National Meat Packaging Brand Multiplies Network Bandwidth & Speed

How Advantage® is delivering **10x internet performance** and an immediate **monthly cost savings of \$10,000+**.

576%

Mpbs Increase

\$144K

Annual Cost Savings

10x

Network Bandwidth

CHALLENGES

Over the company's 85+ years in business, their IT infrastructure grew increasingly complex and difficult to manage across:

- 175+ total office locations
- Annual operating cost of over \$2.9M+
- 350+ active circuits
- 138 POTS lines
- Overwhelming support ticket volume

SOLUTIONS

In addition to architecting, sourcing, and managing a superior connectivity solution, Advantage® has already begun a staged implementation to provide:

- 10x more network bandwidth
- 88% cost reduction per Mbps
- Annual cost savings of \$144,000
- Full lifecycle TEM services



Networking



Voice & Collaboration



Managed Services

OUTCOMES

1

Powerful Internet Performance Enhancements

Advantage® has engineered a stunning **576% Mbps increase** while lowering the client's average cost per Mbps by \$9.41, and the total MRC by \$78,000.

2

POTS Upgrades

Additionally, our team has decreased the average cost per POTS line by more than 68% to secure an **annualized voice MRC savings of \$66,000+**.

3

Simplified Managed Services

Beyond the hard-dollar savings provided, Advantage® will also deliver exponential value by managing all of these ongoing connectivity services for the company.



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