Case Study: Global Pharmaceutical Brand Regains Multi-Vendor Network Visibility & Control

*How Advantage® centralized a fragmented connectivity portfolio across **90+ international providers**.*

300+

Installed Services

90+

Active Service Providers

30%

Annualized Cost Savings

CHALLENGES

As the company shifted from a single legacy MPLS setup to managing **multiple self-sourced providers** during a phase of rapid growth, it encountered **growing complexity and reduced oversight** across its network service agreements, which led to **inefficiencies and increased operational risk**.

SOLUTIONS

Advantage® immediately stepped in to **facilitate all vendor activities across 200+ global office locations** and return valuable working hours to the enterprise's internal teams. We secured **over 30% in savings** across multiple regions while increasing network redundancy. Our Command Center℠ platform also provides **a single source of data** to keep the client fully informed on the status of their network at all times.

Managed Services

Cost Optimization

Command Center℠

OUTCOMES

1 **Simplified Multi-Vendor Management**

Advantage® is the **main point of contact** for the brand's 90+ global service providers, reducing internal workload for teams at **200+ sites in 65+ countries**.

2 **Significant Cost Savings**

While **implementing over 300 connectivity services** to improve network redundancy, our team uncovered more than **30% in hard-dollar savings**.

3 **End-to-End Network Visibility**

Command Center℠ now provides **complete situational awareness**, along with a **native NOC integration** to centralize the client's daily operations.

Advantage®
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